

BUSINESS MODEL

A Resilient Business Model for Value-creation



Financial capital

- O Equity: ₹ 27.28 Crores
- O Reserves: ₹4,769 Crores
- O Capital employed: ₹ 5,311 Crores
- O Debt: ₹ 217 Crores



Manufactured capital

- Property, plant and equipment: ₹ 2,180 Crores
- Manufacturing Facilities: 8
- Manufacturing Locations: 5
- O Assets under construction: ₹ 774 Crores
- O Capital expenditure: ₹ 443 Crores



Intellectual capital

- Digitalisation/technology/process improvement initiatives
- R&D professionals employed: 100
- Sustained investments in R&D



Human capital

- Employees on payroll: 2,547
- O Contractual employees: 2,694
- O Women employees: 158
- Total manhours of training: 64,777
- Continuous investment in training and development and health and safety initiatives
- Introduction of ESOP Scheme



Social and relationship capital

- Customers: 1,500+
- Suppliers: 3,000+
- CSR expenditure: ₹ 27.87 Crores



Natural capital

- O Water consumption: 33,77,492 KL
- Energy consumption from non-renewable sources: 3,59,18,87,957 MJ
- Energy consumption from renewable sources: 6,49,078 MJ
- Investment in environment conservation activities:
 ₹ 22.61 Crores









Effective risk management



Research & Development - Our team focusses on innovating new compounds/ value-added products, improving processes of existing products, recovery of products from effluents



Raw material procurement - Raw

Material is procured from suppliers and transported to plants via water and surface transport



For providers of financial capital

We deliver consistent, profitable and responsible growth



For our employees

We provide equal opportunities to all our employees, ensure capacity building, training and a safe work environment



For suppliers

We ensure an optimum supply chain with competent suppliers for seamless operations. We also engage and collaborate with our suppliers closely for knowledge enhancement, process improvements and product applications







Skilled people



Environmentally sustainable operations

Processing - We use various complex processes to manufacture products. The effluents generated during the manufacturing process are recovered to develop by-products where possible and the rest are treated for safe disposal.



Supply chain management -

The products are sent to B2B customers across diverse sectors through water and surface transport.





For customers

We bring value to customers by providing high-quality and sustainable products



For communities

We contribute towards the overall development of communities through our impactful CSR activities and at the same time, ensure reduced environmental footprint across our operations

Financial capital

- o Revenue: ₹ 7,682 Crores
- o EBITDA: ₹ 1,199 Crores
- O Profit After Tax: ₹ 811 Crores
- O EPS: ₹ **59.45**
- Return on Capital Employed (RoCE): 19%
- O Dividend: ₹ 7.50 per share (375%)
- O Cash and cash equivalents: ₹ 466 Crores
- O Net Worth: ₹ 4,797 Crores
- O Market capitalisation: ₹ 28,938 Crores

Manufactured capital

- o 34 High Quality Products
- **3,00,000** Tonnes of Phenol production
- 12+ Mn Hours without lost time incidence

Intellectual capital

- O New products launched: 4
- Cumulative patent applications filed: 68
- Cumulative patents granted: 24

Human capital

- o Lost Time Injury Frequency Rate (LTIFR): 0.20
- o ₹ 1.47 Crores Revenue per employee
- o Employee Engagement score: 68
- O Highly motivated employees

Social and relationship capital

- Impacted **8,50,000+** lives through CSR activities
- Long-term customer relationships
- Strong relationships with supply chain partners

Natural capital

- O Carbon Emission Reduction: 12.49%
- Energy Savings: **1,80,299** kWh
- O Water Recycled: 4,36,526 KL
- Waste recycled for coprocessing & recycle: 1,09,494 MT